

80 Business Interviews

Set of 80 videos

Instant access to business expertise for staff and managers... Advice in just 15 minutes per program.











LEARNING A LA CARTE SERIES SET OF 80 VIDEOS

STOCKCODE: LALCSET ISBN: 978-1-921910-02-9

DVD SET PRICE		\$7920
1	DVD	\$275 each
2-4	DVDs	\$220 each
5-10	DVDs	\$187 each
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20-35	DVDs	\$143 each
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80 +	DVDs	\$99 each

Streaming Options Available

TOTY

8 DVDs

EXECUTIVE SKILLS

- Board Roles and Responsibilities
- Boardroom Effectiveness
- Improving Governance
- Leadership for Quality Service
- Leadership in a Time of Change
- Mentoring for Executives
- · Redefining Mentoring
- Senior Management Development

14 DVDs

STRATEGIC PLANNING & THE FUTURE

- Building Strategic Alliances
- Cost Reduction Strategies
- Future Trends in Business
- Improving Environmental Performance
- Looking into the Future
- Managing Growth
- Planning to Restructure
- Revitalising After Downsizing
- Scenario Planning
- Strategic Planning for the Longer Term
- Succession Planning
- Sustainable Business
- The Future of Work
- The Rocky Road of Change

7 DVDs

TEAM EXCELLENCE

- Continuous Team Development
- Improving Team Climate
- Making Committees
 More Effective
- Making Teams Work
- Managing Virtual Teams
- Success Factors for Virtual Teams
- Team Negotiations

13 DVDs

MANAGEMENT & LEADERSHIP

- Assessing and Developing Performance
- Career Coaching Skills
- Diversity Making it Work
- Maintaining Continuous Motivation
- Managing Call Centre Staff
- Managing Change in Tough Times
- Managing Contractors
- Managing Generation Xers
- Managing Multiple Sites
- Outstanding Leadership
- · Situational Coaching
- Understanding Financial Information
- What's New in Empowerment?

11 DVDs

ADVANCED COMMUNICATION SKILLS

- 10 Mistakes in Marketing
- Building Trust
- Cross Cultural Communication
 Skills
- Influencing Senior Managers
- Managing Disagreements Constructively
- Preparing Your Business Case
- Professional Business Writing
- Selection Interviewing
- Talking Up Your Business
- The Process of Negotiation
- The Science of Selection



9 DVDs

INNOVATION & INSPIRATION

- Corporate Social Responsibility
- Creating Powerful Visions
- Creative Brainstorming for Innovation
- Developing a Beginner's Mindset
- Innovation in the Workplace
- Rethinking Marketing
- Risk Taking
- The Cooperative Workplace
- Turning Ideas into Reality

9 DVDs

PERSONAL EFFECTIVENESS & WORKING WELL

- Career Self-Management
- Controlling Credit Card Debt
- Corporate Eating for Health
- Developing Resilience
- Getting Fit for Business
- How to Cope in Harsh Times
- Managing Career Transitions
- Managing Personal FinancesOvercoming Stress

9 DVDs

KNOWLEDGE & LEARNING

- Action Learning for Results
- Creating and Working with Knowledge
- Emotional Intelligence
- How to Manage Knowledge Workers
- Learning from 360° Feedback
- Learning in the Virtual WorldLearning Organisations
- for the Future
- Privacy Issues
- Understanding Knowledge Work





8 DVDs

EXECUTIVE SKILLS

A group of 8 videos to develop senior leaders and board members.

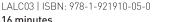
Board Roles and Responsibilities

LALC77 | ISBN: 978-1-921635-16-8



With Damien Smith, Australia. Essential facts about boards given increasing scrutiny and demands for accountability.

Boardroom Effectiveness



With Stephen Schneider, UK. Key skills and knowledge needed by board members to get more out of your boardroom meetings.

Improving Governance

LALC82 | ISBN: 978-1-921635-33-5

12 minutes

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With Damien Smith, Australia, Find out about governance and how it relates to management and the board.

Leadership for Quality Service TOTV DVD

LALC26 | ISBN: 978-1-921910-28-9

11 minutes

With Doug Lipp, USA. Discover ways leaders can ensure that a high quality customer experience is consistently delivered.

Leadership in a Time of Change **TDTV** DVD

LALC27 | ISBN: 978-1-921910-29-6

16 minutes

With Prof. Dennis Jaffe. USA. What leaders should do in challenging times of rapid, ongoing change to remain effective.

Mentoring for Executives

LALC41 | ISBN: 978-1-921910-43-2

14 minutes

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With Stephen Schneider, UK. Executive mentoring provides benefits to the individual and the organization.

Redefining Mentoring

LALC45 | ISBN: 978-1-921910-47-0

13 minutes

With Dr. Beverly Kaye, USA. Two alternative approaches to traditional mentoring that produce results.

Senior Management **Development**

LALC51 | ISBN: 978-1-921910-53-1

13 minutes

With Prof. David Ashton, UK. The development needs of senior leaders and how to most effectively meet these needs.

14 DVDs

STRATEGIC PLANNING & THE FUTURE

These 14 titles will help you plan and prosper with long-term strategies.

Building Strategic Alliances

LALC78 | ISBN: 978-1-921635-17-5

14 minutes

œ With Glenyce Johnson, Australia. Discover the value in building strategic alliances and how to find a suitable partner organisation.

Cost Reduction Strategies

LALC10 | ISBN: 978-1-921910-12-8

12 minutes

With Andrew Banks, Australia. Introduce and maintain cost reduction as a continuous organizational process

Future Trends in Business

LALC18 | ISBN: 978-1-921910-20-3

13 minutes

With Dr. Peter Schwartz, USA. Explore future trends, anticipate events and use scenario planning to be successful.

Improving Environmental **Performance**

LALC21 | ISBN: 978-1-921910-23-4

12 minutes

With Liz Crosbie, UK. How to improve environmental performance in response to government, consumer and other pressures.

Looking into the Future

LALC31 | ISBN: 978-1-921910-33-3

14 minutes

With Dr. Rick Slaughter, Australia. A useful starting point for those wanting to plan whilst allowing for the uncertainty the future.

Managing Growth

LALC39 | ISBN: 978-1-921910-41-8

14 minutes

With Andrew Banks, Australia. Explore the opportunities, challenges and indicators of successful growth.

Planning to Restructure

LALC43 | ISBN: 978-1-921910-45-6

13 minutes

With Dr Edward Hubbard, USA. How to plan a restructure to ensure your people remain motivated and effective.

Revitalising After Downsizing

LALC47 | ISBN: 978-1-921910-49-4

15 minutes

With Prof. Dennis Jaffe, USA. Overcome negative emotions and move positively into the future.

Scenario Planning

LALC49 | ISBN: 978-1-921910-51-7

14 minutes

With Dr. Peter Schwartz, USA. Use scenario planning to think about the future, test strategic options and plan the way ahead.

Strategic Planning

14 minutes

With David Mercer, UK. Develop robust strategies to protect against an uncertain future and open up opportunities.

Succession Planning

LALC73 | ISBN: 978-1-921409-46-2

12 minutes

With Ann Sherry, AO, Australia. Successful succession planning provides strength and stability to an organisation, aids staff retention and prepares for future growth and change.

Sustainable Business

LALC55 | ISBN: 978-1-921910-57-9

12 minutes

With Liz Crosbie, UK. The shift to sustainability provides exciting new opportunities for business.

The Future of Work

LALC58 | ISBN: 978-1-921910-60-9

14 minutes

With David Mercer, UK. The forces changing future work and the impact of new organizational structures and alliances.

The Rocky Road of Change

LALC60 | ISBN: 978-1-921910-62-3

14 minutes

With Dr. Edward Hubbard, USA. A range of change management strategies to maximise productivity and employee morale.



LALC53 | ISBN: 978-1-921910-55-5



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7 DVDs

TEAM EXCELLENCE

Expert advice in 7 programs to create positive, productive and successful teams.

Continuous Team Development TOTV DVD

LALC8 | ISBN: 978-1-921910-10-4

14 minutes

With Dr. Scott Wimer, USA. A framework to assess team success and strategies to handle common difficulties.



13 DVDs

MANAGEMENT & LEADERSHIP

A group of 13 programs to improve your ability to lead, organise and inspire.

Assessing and Developing **Performance**

LALC02 | ISBN 978-1-921910-04-3

13 minutes

With Prof. Mike van Oudtshoorn, UK. The best ways to measure, assess and develop performance.

Career Coaching Skills

LALC06 | ISBN 978-1-921910-08-1

15 minutes

With Dr. Beverly Kaye, USA. Giving managers the tools to work with their team's strengths and weaknesses, improving the performance of all individuals within the team.

Diversity - Making it Work

LALC16 | ISBN: 978-1-921910-18-0

14 minutes

With Dr. Edward Hubbard, USA. Link diversity with the core business strategy and measure bottom line results.

Managing Call Centre Staff

LALC34 | ISBN 978-1-921910-36-4

With Penny Davis, UK. Learn how call centre staff should be selected, inducted, managed and motivated

15 minutes

With Bruce Cryer, USA. Uncover links between team climate and employee health, morale and productivity.

Making Committees More Effective

LALC79 | ISBN 978-1-921635-18-2

13 minutes

With Damien Smith, Australia. Learn four characteristics of an effective committee and strategies for best practice.

Making Teams Work

LALC33 | ISBN 978-1-921910-35-7

13 minutes

With Dr Edward Hubbard, USA. See how managers can successfully hand over tasks to the team and ensure strong results.

Improving Team Climate

LALC22 | ISBN 978-1-921910-24-1

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LALC54 | ISBN 978-1-921910-56-2 œ

16 minutes With Ron Young, UK. Discover the factors

Managing Virtual Teams

LALC40 | ISBN 978-1-921910-42-5

With Ron Young, UK. Characteristics and

challenges of coordinating team members

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Team Negotiations

LALC56 | ISBN 978-1-921910-58-6

14 minutes

16 minutes

in different locations.

Success Factors

for Virtual Teams

With Stephen Kozicki, Australia. Improve outcomes for all parties when negotiations are conducted by teams rather than individuals

that will contribute to 'virtual team' success.

Maintaining Continuous

Motivation LALC32 | ISBN 978-1-921910-34-0

12 minutes

With Eve Ash, Australia. Learn how to maintain motivation - for yourself and for the people that work with you.

Managing Change in Tough Times

LALC75 | ISBN 978-1-921635-14-4

12 minutes

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With Glenyce Johnson, Australia. Learn about management strategies and business experiences during disasters and tough times.

Managing Contractors

LALC36 | ISBN 978-1-921910-38-8

14 minutes

With Andrew Banks, Australia. Avoid the pitfalls and ensure the job is done and the relationship maintained.

Managing Generation Xers

LALC38 | ISBN 978-1-921910-40-1

13 minutes

With Eve Ash, Australia. Generation Xers (born mid 60s-70s) can be understood more clearly and managed more effectively.

Outstanding Leadership

LALC71 | ISBN 978-1-921409-44-8

19 minutes

œ An inspiring program about leadership, leadership styles and how to develop these qualities in staff.



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Managing Multiple Sites 7D TV

LALC69 | ISBN 978-1-921409-42-4

12 minutes

With Suzanne Dvorak, Australia. Maintaining standards across geographically widespread business requires a robust management structure and compliance.

Situational Coaching

LALC52| ISBN 978-1-921910-54-8

12 minutes

With Dr. Scott Wimer, USA. A five-step approach to coaching and how to coach high, verage and weak performers.

Understanding Financial Information

LALC81| ISBN 978-1-921635-32-8

13 minutes

With Glenyce Johnson, Australia. An ideal program to gain a basic understanding of common terminology for business financials.

What's New in Empowerment? TITY DVD

LALC64| ISBN 978-1-921910-66-1

14 minutes

With Prof. Dennis Jaffe, USA. Practical insights to giving freedom and authority to employees to achieve bottom line results









11 DVDs

ADVANCED COMMUNICATION SKILLS

A group of 11 titles to help communicate at a higher level to improve your business performance.

10 Mistakes in Marketing

LALC65| ISBN; 978-1-921409-38-7

17 minutes

CC With Carolyn Stafford, Australia. Many businesses don't maximise their marketing. Find out which of the ten common mistakes you're making.

Building Trust

LALC04 ISBN: 978-1-921910-06-7

17 minutes

With Eve Ash, Australia. Build healthy work relationships based on trust with the four Cs: communication, commitment, care and consistency.

Cross Cultural Communication Skills

LALC13| ISBN: 978-1-921910-15-9

11 minutes

With Doug Lipp, USA. Cross-cultural communication skills are essential in business. Avoid mistakes, manage conflicts and use 'cultural coaches'.

Influencing Senior Managers

LALC13| ISBN: 978-1-921910-25-8

14 minutes

With Adolf Hanich, Australia. How to successfully influence your manager with a proposal, special project or good idea.

Managing Disagreements Constructively

LALC37| ISBN: 978-1-921910-39-5

15 minutes

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With Dr. Herb Kindler, USA. Learn the skills of flexibility to manage disagreements and conflict within the workplace.

Preparing Your Business Case TDTV

LALC72| ISBN: 978-1-921409-45-5

14 minutes

œ With Suzanne Dvorak, Australia. How to successfully prepare and present a business case to senior personnel for approval, and avoid common mistakes.

Professional Business Writing 7D TV DVD

LALC44| ISBN 978-1-921910-46-3

12 minutes

With Glenda May, Australia. Learn five characteristics of effective writing and practical tips to overcome writer's block.

Selection Interviewing

LALC50| ISBN 978-1-921910-52-4

12 minutes

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With Glenda May, Australia. Practical ways to assess a person's skills, knowledge, attitude and 'fit' for the job.

Talking Up Your Business

LALC74| ISBN 978-1-921409-47-9

15 minutes

CC With Carolyn Stafford, Australia. Verbal branding is an unheralded aspect of marketing, and all staff can maximise opportunities to talk with enthusiasm about their business.

The Process of Negotiation

LALC59| ISBN: 978-1-921910-61-6

13 minutes

With Stephen Kozicki, Australia. The give and take of negotiation and the best ways to maximise results.

The Science of Selection

LALC61I ISBN: 978-1-921910-63-0

14 minutes

With Prof. Mike van Oudtshoorn, UK. Practical and proven ideas on screening, interviewing and decision-making.

9 DVDs

INNOVATION AND INSPIRATION

A group of 9 titles to inspire everyone to break new ground and create competitive advantage.

Corporate Social Responsibility

LALC67| ISBN 978-1-921409-40-0

15 minutes

With Ann Sherry, Australia. An excellent program about the wider benefits of corporate social responsibility and how to improve corporate social responsibility in your organization.

Creating Powerful Visions

LALC12| ISBN 978-1-921910-14-2

17 minutes

With Adolf Hanich, Australia. Create and communicate a vision to give people a shared sense of purpose so they feel united in their efforts.

Creative Brainstorming for Innovation

LALC68| ISBN 978-1-921409-41-7

16 minutes

With Yvonne Adele, Australia. Practical ways to foster innovation and encourage all levels of staff to think creatively and have fun at the same time.

Developing a Beginner's Mindset

LALC14| ISBN 978-1-921910-16-6

14 minutes

With Dr. Herb Kindler, USA. Beginners see the world free of rules and assumptions that restrict thinking. Develop a beginner's mindset to help creativity and facilitate change.

Innovation in the Workplace

LALC24| ISBN 978-1-921910-26-5

14 minutes

With Esther M. Orioli, USA. How to unleash creative powers in yourself and the people you manage.

LALC46| ISBN 978-1-921910-48-7

13 minutes

With David Abraham, UK. Uncover emerging trends driven by change in the marketplace and technology.

Risk Taking

LALC48| ISBN 978-1-921910-50-0

12 minutes

With Dr. Herb Kindler, USA. The difference between risk seekers and risk avoiders, and the benefits of taking risks.

The Cooperative Workplace

LALC57| ISBN 978-1-921910-59-3

15 minutes

With David Abraham, UK. The case study of a unique advertising agency with a new way of working.

Turning Ideas into Reality

LALC62| ISBN 978-1-921910-64-7

With Eve Ash, Australia. Five steps to initiate a project, a new enterprise, or develop service / product improvements.





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9 DVDs

PERSONAL EFFECTIVENESS AND WORKING WELL

Develop and improve yourself and see results at work with these 9 titles.

Career Self-Management

LALC07| ISBN 978-1-921910-09-8

14 minutes

With Dr Beverly Kaye, USA. Five steps to manage your own career, contingency plans and the learning journey.

Controlling Credit Card Debt

LALC66| ISBN 978-1-921409-39-4

13 minutes

With Freda Miriklis, Australia. Simple rules to better manage personal credit cards. Covers the real cost of credit with practical tips for resolving credit card debt.

Corporate Eating for Health

LALC09| ISBN 978-1-921910-11-1

13 minutes

With Dr Sandi Vinson-Bromberger, Australia. Maximise health and well-being through correct eating.

Developing Resilience

LALC15| ISBN 978-1-921910-17-3

13 minutes

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With Esther M. Orioli, USA. Developing the ability to cope with problems and stresses helps with working relationships and productivity.

Getting Fit for Business

LALC19| ISBN 978-1-921910-21-0

13 minutes

With Dr Sandi Vinson-Bromberger, Australia. Learn effective strategies to overcome low energy and poor mental state due to lack of exercise and poor diet.

How to Cope in Harsh Times

LALC76| ISBN 978-1-921635-15-1

9 minutes

With Eve Ash, Australia. Learn some practical personal strategies for coping during difficult times.

Managing Career Transitions

LALC35| ISBN 978-1-921910-37-1

15 minutes

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With Andrew Banks, Australia. Valuable advice on career moves - for individuals moving and those left behind

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Managing Personal Finances

LALC70 | ISBN 978-1-921409-43-1

12 minutes

With Freda Miriklis, Australia. Take more control of finances by understanding expenses and making informed decisions.

Overcoming Stress

LALC42 | ISBN 978-1-921910-44-9

13 minutes

With Bruce Cryer, USA. Four steps to better balance, improved health, clearer thinking ability and better productivity.



9 DVDs

KNOWLEDGE & LEARNING

Motivate your people to be proactive about learning and best practice with these 11 titles.

Action Learning for Results

LALC01 | ISBN 978-1-921910-03-6

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16 minutes

With Prof. David Ashton, UK. An introduction to action learning, what it is, how to implement and link learning needs with real work problems.

Creating and Working with Knowledge

LALC11 | ISBN: 978-1-921910-13-5

13 minutes

With Ron Young, UK. How is knowledge created and managed? Why we learn faster when we share knowledge.

Emotional Intelligence

LALC17 | ISBN: 978-1-921910-19-7

15 minutes

With Esther M. Orioli, USA. Emotional intelligence can help managers and leaders to improve their performance.

How to Manage Knowledge Workers

LALC20 | ISBN: 978-1-921910-22-7

14 minutes

With Verna Allee, USA. How to ensure commitment, productivity and innovation and why everyone is a knowledge worker.

Learning from 360° Feedback

LALC28 | ISBN: 978-1-921910-30-2

14 minutes

With Dr Scott Wimer, USA. How to overcome defensiveness, build on strengths and identify areas for improvement.

Learning in the Virtual World 7D TV

LALC29 | ISBN: 978-1-921910-31-9

15 minutes

With Prof. David Ashton, UK, Discover how to effectively facilitate virtual learning in your organization.

Learning Organisations for the Future

LALC30 | ISBN: 978-1-921910-32-6

13 minutes

With Prof. Mike van Oudtshoorn, UK. Become a 'Learning Organization' and integrate learning into work processes.

Privacy Issues

LALC80 | ISBN :978-1-921635-19-9

13 minutes

With Damien Smith, Australia. Protection of personal information is a hot topic as technology develops. Find out what makes a privacy policy robust.

Understanding Knowledge Work

LALC63 | ISBN: 978-1-921910-65-4

15 minutes

With Verna Allee, USA. Find out how 'knowledge management' will help organizational success.



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